

# **Exhibit 32**

## How do I get into MIT or other Ivy League colleges?

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**Patti Charron**Former University Admissions · Author has **24K** answers and **15.7M** answer views · 6mo

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MIT is not in the Ivy League.



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**Victoria J. Chin**

Former Head of Product Marketing, Growth &amp; Scale at Asana (company) (2020–2023) · 3y

### What is the best project management tool?

I might be a little biased, but as an Asana employee, I believe Asana is the best project management tool. With Asana, my entire team has a central source of truth so they know exactly who's doing what by when. We can track all of our tasks and stay aligned on our team goals. This has been especially important recently, since it's enabled our team to manage shifting priorities and take any new challenges in stride.

Every team is different, so your team's needs may be exactly like my team does. But every team can benefit from more clarity, coordination, and collaboration at work. Here are f



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Son of the Wolf · Upvoted by Mri Mandal, studied at Massachusetts Institute of...

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Like all good stories of success, mine first started with failure.

"But Nico," my mother proposed hesitantly, "What will you do if you don't get accepted anywhere?"

It was about the fifth time that she'd asked me that question since my Early Action Deferral from Harvard the month before.

"That's not going to happen," I responded confidently, complemented by my usual cheeky smirk, "I mean, I'm me."

My mother doesn't roll her eyes as usually counters in a somber tone, with downcast eyes, "But... what if..."

**Michael Scheele**

SB in MIT Sloan School of Management &amp; Economics (college minor), Massachusetts Institut... · Sep 24

MIT is not one of the eight schools in the Ivy League athletic conference, though its selectivity is similarly high.

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## Quora

required, so your SAT scores should be comfortably over 1300 (or over 34 on the ACT).

Academic achievements and extracurricular activities are where an applicant stands out. Depth >> breadth here. Search Quora for the hordes of "How do I get into MIT?" questions.

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It's pretty much the same for the ei



**Marilee Jones**

experienced admissions officer, educator, urban shaman · Upvoted by Nick Williams, B.S. Mathematics & MIT Comparative Media Studies/Writing, Massachusetts Institute of Technology (2006) and Jerome Dausman, Masters Finance, Massachusetts Institute of Technology (1978) · 8y

Originally Answered: How can I get admitted to MIT?

I admitted the undergraduate students to MIT for 28 years, nearly 10 as Dean of Admissions. It is very difficult to describe how one gets admitted because it is a subjective process based on a variety of factors.

But let me say that of all the answers below, Anonymous is closest to the truth. Simply put, you need a 'hook', which means something so special that it is pretty rare. (A hook is also known in the admissions business as an 'institutional need', something that the schools want but will never tell the public about. Div 1 athletes, children of major donors or celebrities, best in state, best in nation, academic superstars, someone who is published in a major publication, etc are examples nationally. MIT has its own institutional needs that their outstanding admissions office works hard to identify and admit.) Note that this is not just high scores and perfect grades, as most people believe. It's different.

As Anonymous says, for MIT be world class at something (accent on 'world class'), crush school (that's right - crush it, no excuses) and build writing and interpersonal skills so you can communicate effectively with others.

MIT people are action people so the admissions office is looking for people who regularly make things happen for themselves and others with great self initiative. A deeper than normal curiosity is critical because that screams MIT. And a fearlessness is necessary because not only is MIT the most extraordinary university of its kind on Earth, it's also one of the most demanding. (There's no place to hide in the curriculum there as one can in Ivy schools.) Each of these attributes must be represented by actual evidence in the case. But it's the hook that gets one admitted.

If I could tell future applicants anything, it is to understand the culture of the individual school and see if you are a match. For example, MIT is an action place and so is well suited for action types and not really that suited for intellectual types. Also, do not pick a college based on ranking. That's just ignorance. All ranking systems have been designed to sell products so they are neither neutral authorities nor really true. You must learn about schools yourself in this era of Big Spin. That takes work.

And most importantly, don't take advice about college admissions from anyone who has never admitted for a living. Your friends and parents know nothing about such an arcane process and do what we all do - make assumptions about how it appears to work and then act on the assumptions they just made up as if they were true (a process I refer to as M.S.U. - making sh\*t up). That never ends well since it isn't based in truth.

I hope this helps.

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### Did Harry inherit more than William?

Yes and no. When the Queen mother died back in 2002 she left more money to Harry, knowing that William would eventually become Prince and inherit the Duchy of Cornwall, a private estate valued at over \$1 billion.

Which is exactly what happened when Queen Elizabeth passed away in 2022. So overall, William inherited quite a bit more than Harry.

But this \$1 billion estate is nothing compared to the \$10 billion that King Charles received tax



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Originally Answered: What are some Ivy League admissions stories?

Coming from a family in which "Ivy League" drew confused and lost looks, I was very humbled to have been accepted to Harvard, Yale, Columbia, and MIT. Here's my story.

My name is Long Nguyen, and I was an immigrant to the United States in 2004 at the age of seven. I come from a village in central Vietnam, an isolated village 5km away from the nearest city, Đồng Hà, in Quảng Trị Province. As a child, the things I knew were limited all I saw was inability in my village. The people of not scholars. My cousins and I had to bike over five miles a day to commute to school.

831 9 24

Originally Answered: How can I get admitted to MIT?

Hi!

You know what you want. That is the first step. The profile of an MIT student has been discussed many times on Quora, but I think I can contribute some wisdom to your particular situation.

I went to MIT for a campus overnight visit. While I was having more fun than can be comprehended chatting with some people building an ion drive out of spare parts, my parents were talking with some admission reps. I was already admitted, but hadn't chosen my college yet. One of the reps told my mother, "The logic in this is fairly straightforward."

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### What is the best way to keep energy levels high throughout the day?

Just look at the legendary [Chuck Norris's advice](#) since he is now a whopping 81 years old and yet has MORE energy than me. He found a key to healthy aging... and it was by doing the *opposite* of what most of people are told. Norris says he started learning about this revolutionary new method when he noticed most of the supplements he was taking did little or nothing to support his health. After extensive research, he discovered he could create dramatic changes to his health simply **focusing on 3 things that sabotage our body as we age.**

"This is the key to healthy aging" says Norris - [interesting info](#)

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Anyway, back to 2005.

We had an array of hall monitors in my high school, most of whom were older women who had retired or wanted a relaxing not-quite full-time job. Some were moms of classmates, others locals - they were all generally friendly, some a little cranky and more on the disciplinarian side.

One though, Rose, was the sweetest. [Continue Reading](#) says chat us up at lunch, make sure we were staying on

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Getting into MIT or other Ivy League colleges is highly competitive, and there are no guarantees, but here are some steps you can take to increase your chances:

1. **\*\*Academic Excellence:\*\*** Maintain a strong academic record throughout high school. Take challenging courses, such as Advanced Placement (AP) or International Baccalaureate (IB) classes, and aim for top grades.
2. **\*\*Standardized Tests:\*\*** Perform well on standardized tests like the SAT or ACT. These scores are an important part of the admission process. Research the specific requirements of the colleges you are applying to, as some have test-optional policies, so

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### What are some financial mistakes the majority of Americans make?

Where do I start?

I spend a LOT of time talking to people about their spending habits. Here are the biggest mistakes people are making, in my eyes:

#### 1. Getting price gouged on the internet.

You might be surprised how often you're overpaying on Amazon and elsewhere.

Big stores like Amazon know that **no one has time to price shop through dozens of sites**, so there's often no incentive for them to offer bargain prices.

I typically **hate** browser extensions with a fiery passion, but if you don't have [Capital One Shopping](#) installed yet, do yourself a favor and [grab it](#).

Here's what I mean:

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Originally Answered: How can I get admitted to MIT?

I was the smartest. In 1977 they didn't look so much at extracurricular activities. There was no internet. I was 15 with a pure 1600 score on the first try. I was the class valedictorian. Brilliant!

I did fine at MIT then went to medical school and into orthopedics. I've saved perhaps 10 lives, and helped thousands.

Did I invent new technology? No. Was I good at my specialty? I guess. My earnings put me in the top .1%. Maybe some of the people I've helped invented something.

Does anyone recognize my name now? [Continue Reading](#) t. Do I care. Same answer. I went into medicine to take care of people

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Here is a bit of information that tells you a great deal about the admissions chances for Harvard, as an example of one of the Ivy League Schools. 41.9% of Harvard admittees are "legacy" admittees—i.e. their parents or other relatives went to Harvard. Moreover 90% of those legacy students are white. Then there is another group of admittees, like President Trump's son-in-law Jared Kushner, who bought them places in the freshman class by ma

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When I was growing up, my grandmother often quoted a piece of advice that roughly translates to, "Slow birds need to fly first."

What she meant by this was that when you aren't innately good at something, you have to make up for it by giving yourself some sort of head start.

In my AP Calculus class, for example, it often took me hours to understand concepts that, to my math-savvy friends, seemed as simple as multiplication. So I made a habit of tackling each unfamiliar concept a little earlier than my classmates did.

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Every week I read a chapter ahead of the chapter we'd been assigned in the text

27 9

Originally Answered: What can I do to get into ivies or MIT?

Your brief resume sounds great. If it expands as well into a full application, then you should do fine.

As a junior in high school, this is the year to find two teachers who you know well, who will write Excellent letters of recommendation for you to colleges. The letters need to cover:

- Your academic prowess
- You as a whole person
- Collectively, your key extracurricular activities, with comments about Leadership, Passion, Commitment, time management and great interpersonal relationships with others. (You also may need a supplemental letter of recommendation to emphasize the extracurricular activities)

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### Related Can I get accepted into an Ivy League school?

I was accepted to four Ivy League institutions and Stanford.

I'll say this: **Nobody in my family went to college. Not a single person.**

In fact, I didn't even know where Harvard was located – let alone how to apply.

So, to put it simply: **Yes, I think you can get into an Ivy League School. I think anyone can.**

Here's a personal example to get you started:

My first day of high school, I walked into my Spanish class. Sit in the front row? HA. I'll take the dark shadows in the back, thank you very much.

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Will I be able to get an admission in MIT, Harvard or any other Ivy League Universities ?

How can I get into MIT or Ivy League for undergrad in a situation like this?

What are my chances to apply to an Ivy league / MIT?

What can I do to get into ivies or MIT?

Is it possible if I could get in MIT? Or Ivy college. Any advise will be helpful!